

FIRST YEAR SCHEDULE - 2022 SESSION

1st Week - Sunday, July 31 - Friday, August 5

Sunday, 7/31	Monday, 8/1	Tuesday, 8/2	Wednesday, 8/3	Thursday, 8/4	Friday, 8/5
	8:30 - 9:55 Leadership Beyond Management	8:30 - 9:55 Leadership Beyond Management	8:30 - 9:55 Economics, Money Markets and Banking	8:30 - 9:55 Bank Marketing	8:30 - 9:55 Loan Portfolio Management - Year 1
	10:15 - 11:40 Leadership Beyond Management	10:15 - 11:40 Leadership Beyond Management	10:15 - 11:40 Economics, Money Markets and Banking	10:15 - 11:40 Bank Marketing	10:15 - 11:40 Loan Portfolio Management - Year 1
12:00 p.m. Registration Opens <i>Chadbourne Hall Front Desk</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>
	1:00 - 2:25 Leadership Beyond Management	1:00 - 2:25 Economics, Money Markets and Banking	1:00 - 2:25 Bank Marketing	1:00 - 2:25 Bank Marketing	1:00 - 2:25 Loan Portfolio Management - Year 1
	2:45 - 4:10 Leadership Beyond Management	2:45 - 4:10 Economics, Money Markets and Banking	2:45 - 4:10 Bank Marketing	2:45 - 4:10 Loan Portfolio Management - Year 1	2:45 - 4:10 Loan Portfolio Management - Year 1
6:30 - 8:00 Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
	7:15 p.m. Distinguished Speaker* Deanna Singh				

All core classes held at Chemistry Building S413. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

FIRST YEAR SCHEDULE - 2022 SESSION

2nd Week - Sunday, August 7 - Friday, August 12

Sunday, 8/7	Monday, 8/8	Tuesday, 8/9	Wednesday, 8/10	Thursday, 8/11	Friday, 8/12
	<u>8:30 - 9:55</u> Financial Management - Year 1	<u>8:30 - 9:55</u> Financial Management - Year 1	<u>8:30 - 9:55</u> Financial Management - Year 1	<u>8:30 - 9:55</u> Best Practices in Leadership Presentation Skills	<u>8:00 - 9:25</u> A Look Ahead: GSB Projects, Curriculum, FiSim
	<u>10:15 - 11:40</u> Financial Management - Year 1	<u>10:15 - 11:40</u> Financial Management - Year 1	<u>10:15 - 11:40</u> Financial Management - Year 1	<u>10:15 - 11:40</u> Best Practices in Leadership Presentation Skills	<u>9:45-11:10</u> Electives - Group 5
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<u>2:00</u> Dorm Check Out
	<u>1:00 - 2:25</u> Financial Management - Year 1	<u>1:00 - 2:25</u> Financial Management - Year 1	<u>1:00 - 2:25</u> Financial Management - Year 1	<u>1:00 - 2:25</u> Financial Management - Year 1	
	<u>2:45 - 4:10</u> Financial Management - Year 1	<u>2:45 - 4:10</u> Financial Management - Year 1	<u>2:45 - 4:10</u> Financial Management - Year 1	<u>2:45 - 4:10</u> Electives - Group 5	
<u>5:00 - 7:00</u> Wisconsin Style Picnic <i>Ogg Hall Lawn</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	
	<u>7:15 p.m.</u> Distinguished Speaker* Jack Uldrich				

All core classes held at Chemistry Building S413. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

2022 GSB SESSION - FIRST YEAR COURSES & CLASS TITLES

1ST YEAR ORIENTATION - (LIVE PRE-SESSION & RECORD FOR THOSE WHO CAN'T ATTEND) Also Referenced in Leadership Beyond Management Course Below

Tues	7/19	12:00-1:30	Terry Saber	Welcome, Orientation Preview & Overview and Freshman Survey Results
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A LOOK AHEAD: YOUR FUTURE AT GSB

Fri	8/12	8:00-9:25	Kirby/Joan	A Look Ahead: GSB Projects, Curriculum, FiSim
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BANK MARKETING - Section Leader: Lance Kessler

Wed	8/3	1:00-2:25	Lance Kessler	The Path to Superior Execution
Wed	8/3	2:45-4:10	Lance Kessler	The Path to Superior Execution
Thurs	8/4	8:30-9:55	Tom Hershberger & Kyle Hershberger	Marketing Planning: Developing an Effective Marketing Plan
Thurs	8/4	10:15-11:40	Tom Hershberger & Kyle Hershberger	Marketing Planning: Developing an Effective Marketing Plan
Thurs	8/4	1:00-2:25	Jack Hubbard	Building and Sustaining a Relationship Development Culture

BEST PRACTICES IN LEADERSHIP PRESENTATION SKILLS - Section Leader: Tyson Greiner

Thurs	8/11	8:30-9:55	Tyson Greiner	Best Practices in Leadership Presentation Skills
Thurs	8/11	10:15-11:40	Tyson Greiner	Best Practices in Leadership Presentation Skills

DIGITAL BANKING - YEAR 1 - Section Leader: Eric Cook

N/A	N/A	PRE-SESSION RECORDING	Eric Cook, JP Nicols, Joe Sullivan	Digital Banking - Year One
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ECONOMICS, MONEY MARKETS AND BANKING - Section Leader: Mark Laplante

Tues	8/2	1:00-2:25	Mark Laplante	Introduction to Interest Rates
Tues	8/2	2:45-4:10	Mark Laplante	Interest Rates and Risk
Wed	8/3	8:30-9:55	Mark Laplante	Yield Curves
Wed	8/3	10:15-11:40	Mark Laplante	The Federal Reserve, Money Creation, and the Banking System

FINANCIAL MANAGEMENT - YEAR 1 - Section Leader: Dave Koch

2022 GSB SESSION - FIRST YEAR COURSES & CLASS TITLES

Mon	8/8	8:30-9:55	Dave Koch	Enterprise Risk Management (ERM) Overview
Mon	8/8	10:15-11:40	Dave Koch	Capital Planning
Mon	8/8	1:00-2:25	Todd Patrick	ALM 1 - Overview
Mon	8/8	2:45-4:10	Dave Koch	BPA/Funding 2 - ROE/ROA/NIM
Tues	8/9	8:30-9:55	Dave Koch	BPA/Funding 3 - Non-Int
Tues	8/9	10:15-11:40	Todd Patrick	ALM 2 - Intro to IRR
Tues	8/9	1:00-2:25	Darryl Mataya	BPA/Funding 4
Tues	8/9	2:45-4:10	Todd Patrick	ALM 3 - Intro to Investments
Wed	8/10	8:30-9:55	Dave Koch & Todd Patrick	ALM 4 - Case Studies
Wed	8/10	10:15-11:40	Dave Koch	BPA/Funding 5 - UBPR, ALM 7 Capital Planning
Wed	8/10	1:00-2:25	Darryl Mataya	BPA/Funding 6
Wed	8/10	2:45-4:10	Darryl Mataya	BPA/Funding 7
Thurs	8/11	1:00-2:25	Darryl Mataya	Project Overview

LEADERSHIP BEYOND MANAGEMENT - *Section Leader: Lisa Yaffe*

Mon	8/1	8:30-9:55	Terry Saber	The Role of Strategy in Leadership: Best Practice Overview
Mon	8/1	10:15-11:40	Steve King	Context and the Ladder of Inference
Mon	8/1	1:00-2:25	Lisa Yaffe	Leadership Styles
Mon	8/1	2:45-4:10	Lisa Yaffe	Leadership Styles (Cont'd)
Tues	8/2	8:30-9:55	Lisa Yaffe	Leadership Competencies and Leadership Development Plan
Tues	8/2	10:15-11:40	Steve King	Holding Leaders Accountable for Performance Management
N/A	N/A	RECORDING	Lisa Yaffe	LBM Intersession Project Workshop

LOAN PORTFOLIO MANAGEMENT - YEAR 1 - *Section Leader: Mike Wear*

Thurs	8/4	2:45-4:10	Michael Wear	An Introduction to Loan Portfolio Risk Management
Fri	8/5	8:30-9:55	Derrick Jackson	Credit Policy and Credit Culture
Fri	8/5	10:15-11:40	Michael Wear	Bank Performance Analysis: Credit-Related Ratios
Fri	8/5	1:00-2:25	Derrick Jackson	Bottom Up Stress Testing
Fri	8/5	2:45-4:10	Derrick Jackson	LPM - Year 1 Intersession Project Overview

SECOND YEAR SCHEDULE - 2022 SESSION

1st Week - Sunday, July 31 - Friday, August 5

Sunday, 7/31	Monday, 8/1	Tuesday, 8/2	Wednesday, 8/3	Thursday, 8/4	Friday, 8/5
	<u>8:30 - 9:55</u> Retail Banking	<u>8:30 - 9:55</u> Retail Banking	<u>8:30 - 9:55</u> Strategic Leadership Issues	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2
	<u>10:15 - 11:40</u> Retail Banking	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 2	<u>10:15 - 11:40</u> IT Strategic Management
<u>12:00 p.m.</u> Registration Opens <i>Witte Hall Front Desk</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>
	<u>1:00 - 2:25</u> Retail Banking	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Loan Portfolio Management - Year 2	<u>1:00 - 2:25</u> IT Strategic Management
	<u>2:45 - 4:10</u> Retail Banking	<u>2:45 - 4:10</u> Strategic Leadership Issues	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 2	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 2	<u>2:45 - 4:10</u> Digital Banking - Year 2 Eric Cook
<u>6:30 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
	<u>7:15 p.m.</u> Distinguished Speaker* Deanna Singh				

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

SECOND YEAR SCHEDULE - 2022 SESSION

2nd Week - Sunday, August 7 - Friday, August 12

Sunday, 8/7	Monday, 8/8	Tuesday, 8/9	Wednesday, 8/10	Thursday, 8/11	Friday, 8/12
	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:00 - 9:25</u> Electives: Group 4
	<u>10:15 - 11:40</u> Financial Management - Year 2	<u>10:15 - 11:40</u> Financial Management - Year 2	<u>10:15 - 11:40</u> Strategic Leadership Issues***	<u>10:15 - 11:40</u> Law & Regulation in Banking	<u>9:45 - 11:10</u> Electives - Group 5
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<u>2:00</u> Dorm Check Out
	<u>1:00 - 2:25</u> Financial Management - Year 2	<u>1:00 - 2:25</u> Financial Management - Year 2	<u>1:00 - 2:25</u> Law & Regulation in Banking	<u>1:00 - 2:25</u> Law & Regulation in Banking	
	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives - Group 5
<u>5:00 - 7:00</u> Wisconsin Style Picnic <i>Ogg Hall Lawn</i>	<i>Dinner</i>	<u>4:20 - 4:50**</u> FiSim Preview	<i>Dinner</i>	<i>Dinner</i>	
	7:15 p.m. Distinguished Speaker* Jack Uldrich	<i>Dinner</i>			

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker will be held at Gordon Dining and Event Center; mandatory function for all students.**

**FiSim Preview (1100 Grainger); mandatory function for all Juniors.

***Strategic Leadership Issues held in Gordon Dining and Event Center, 2nd Floor

2022 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

2ND YEAR ORIENTATION (LIVE PRE-SESSION - RECORD FOR THOSE WHO CAN'T ATTEND)

Wed	7/20	12:00-1:30	Bob Dye	Program Update & Introduction to Year 2
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DIGITAL BANKING - YEAR 2 - *Section Leader: Eric Cook*

Fri	8/5	2:45-4:10	Eric Cook	Digital Banking - Year 2
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FINANCIAL MANAGEMENT - YEAR 2 - *Section Leader: Darren Herrmann*

Mon	8/8	10:15-11:40	Darren Herrmann	ALM: The Convergence of Process, Profitability & Risk Management
Mon	8/8	1:00-2:25	John McQueen	Liquidity Risk Measurement & Management
Tues	8/9	10:15-11:40	Nick Luchtefeld	Interest Rate Risk Measurement & Management
Tues	8/9	1:00-2:25	Dave Koch	Tying It All Together: Implementing A Risk/Return Framework

FISIM PREVIEW - *Section Leader: Vicki Kraai*

Tues	8/9	4:20-4:50	Vicki/Terry/Nan	FiSim Preview
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IT STRATEGIC MANAGEMENT - *Section Leader: Chad Knutson*

Fri	8/5	10:15-11:40	Chad Knutson	IT Strategic Management
Fri	8/5	1:00-2:25	Chad Knutson	IT Strategic Management

LAW & REGULATION IN BANKING - *Section Leader: Terri Thomas*

Wed	8/10	1:00-2:25	Terri Thomas	The Impact of Laws and Regulations on Bankers
Thurs	8/11	10:15-11:40	Terri Thomas	The Impact of Laws and Regulations on Bankers (continued)
Thurs	8/11	1:00-2:25	Peter Wilder	Laws, Regulations, and Profitable Growths

LOAN PORTFOLIO MANAGEMENT - YEAR 2 - *Section Leader: Mike Wear*

Wed	8/3	2:45-4:10	Kelly Gaeth	Stress Testing for the DIYers
Thurs	8/4	8:30-9:55	Dan Dwyer	Quantified Loan Pricing in Volatile Interest Rate Environments
Thurs	8/4	10:15-11:40	Mke Hendren	Commercial Real Estate Loan Portfolio Management
Thurs	8/4	1:00-2:25	Mike Wear	LPM - Strategies & Tools

2022 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

Thurs	8/4	2:45-4:10	Regan Camp	Loan Loss Reserve Calculations
Fri	8/5	8:30-9:55	Mike Wear	LPM - Year 2 Intersession Project Overview

2022 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

RETAIL BANKING - *Section Leader: Robert Dye*

Mon	8/1	8:30-9:55	Bob Dye	Brief Overview, Non-Interest Revenue, and Intersession Project Review
Mon	8/1	10:15-11:40	Bill Hippensteel	Key Trends in Retail Banking - And What They Mean to You
Mon	8/1	1:00-2:25	David Kemp	Consumer Lending
Mon	8/1	2:45-4:10	Tom Hershberger & Kyle Hershberger	Customer Experience Management
Tues	8/2	8:30-9:55	Jack Hubbard	Building and Sustaining a Performance Leadership Culture

STRATEGIC LEADERSHIP ISSUES - *Section Leader: Terry A. Saber*

Tues	8/2	10:15-11:40	Tony Goins	Be Intentional about Cultivating Diverse Relationships: Talent Matters
Tues	8/2	1:00-2:25	Terry Saber	Quantifying Your Greatest Asset to the Bottom Line
Tues	8/2	2:45-4:10	Lisa Yaffe Terry Saber Nan Gesche Steve King	The Role of Feedback in Leadership Development: LSI 1 & 2 Results
Tues	8/2	4:15-5:15	Lisa Yaffe Terry Saber Nan Gesche Steve King	Office Hours for LSI 2
Wed	8/3	8:30-9:55	Tracy Nelson	The Leader's Role in Talent Management & Succession
Wed	8/3	10:15-11:40	Jenn Reecy	Building A Culture of Leaders
Wed	8/3	1:00-2:25	Lisa Yaffe	Culture Matters
Wed	8/10	10:15-11:40	Nan Gesche	Success Factors of Winning Teams
N/A	N/A	RECORDING	Terry Saber	Intersession Project

THIRD YEAR SCHEDULE - 2022 SESSION

1st Week - Sunday, July 31 - Saturday, August 6

Section 1 - Last Names Beginning With Letters A - K

Sunday, 7/31	Monday, 8/1	Tuesday, 8/2	Wednesday, 8/3	Thursday, 8/4	Friday, 8/5	Saturday, 8/6	
	<u>8:00 - 9:55**</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:00 - 9:25</u> FiSim	
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>9:45 - 11:10</u> Electives: Group 1	
	Lunch	Lunch	Lunch	Lunch	Lunch		
	<u>12:00 - 3:00 p.m.</u> Registration <i>Ogg Hall Front Desk</i>	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Leadership Lessons Learned	<u>1:00 - 2:25</u> Interactive Ethics Workshop		<u>1:00 - 2:25</u> Electives: Group 1
	<u>3:30 - 6:00 p.m.</u> FiSim <i>Second Floor Gordon Dining & Event Center</i>	<u>2:45-4:10</u> Leadership Lessons Learned***	<u>2:45-4:10</u> Enhancing Shareholder Value With or Without Sale	<u>2:45-4:10</u> Leadership Lessons Learned	<u>2:45-4:10</u> Interactive Ethics Workshop		<u>2:45-4:10</u> Electives: Group 1
	<u>6:30 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	Dinner	Dinner	Dinner	Dinner		
		<u>7:15 p.m.</u> Distinguished Speaker* Deanna Singh					

All FiSim Courses are at Gordon Dining and Event Center. All core classes held at 2080 Grainger Hall. See separate listing for electives.

**FiSim starts at 8:00 a.m. - only on Monday, August 1.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

***Held in Overture Room, Gordon Dining and Event Center

THIRD YEAR SCHEDULE - 2022 SESSION

1st Week - Sunday, July 31 - Saturday, August 6

Section 2 - Last Names Beginning With Letters L - Z

Sunday, 7/31	Monday, 8/1	Tuesday, 8/2	Wednesday, 8/3	Thursday, 8/4	Friday, 8/5	Saturday, 8/6
	8:30 - 9:55 Enhancing Shareholder Value With or Without Sale	8:30 - 9:55 Enhancing Shareholder Value With or Without Sale	8:30 - 9:55 Leadership Lessons Learned	8:30 - 9:55 Interactive Ethics Workshop	8:30 - 9:55 Electives: Group 1	8:00-9:25 Electives: Group 1
	10:15 - 11:40 Leadership Lessons Learned***	10:15 - 11:40 Enhancing Shareholder Value With or Without Sale	10:15 - 11:40 Leadership Lessons Learned	10:15 - 11:40 Interactive Ethics Workshop	10:15 - 11:40 Electives: Group 1	9:45-11:10 FiSim
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	
12:00 - 3:00 p.m. Registration <i>Ogg Hall Front Desk</i>	1:00 - 2:25 FiSim	1:00 - 2:25 FiSim	1:00 - 2:25 FiSim	1:00 - 2:25 FiSim	1:00 - 2:25 FiSim	
3:30 - 6:00 p.m. FiSim <i>Second Floor Gordon Dining & Event Center</i>	2:45 - 4:40** FiSim	2:45 - 4:10 FiSim	2:45 - 4:10 FiSim	2:45 - 4:10 FiSim	2:45 - 4:10 FiSim	
6:30 - 8:00 Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	
	7:15 p.m. Distinguished Speaker* Deanna Singh					

All FiSim Courses are at Gordon Dining and Event Center. All core classes held at 2080 Grainger Hall. See separate listing for electives.

****FiSim ends at 4:40 p.m. - only on Monday, August 1.**

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

*****Held in Overture Room, Gordon Dining and Event Center**

THIRD YEAR SCHEDULE - 2022 SESSION

2nd Week - Sunday, August 7 - Friday, August 12

Section 1 - Last Names Beginning With Letters A - K

Sunday, 8/7	Monday, 8/8	Tuesday, 8/9	Wednesday, 8/10	Thursday, 8/11	Friday, 8/12
	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:00 - 9:25</u> Electives: Group 4 & 4A
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>9:45 - 11:10</u> Electives: Group 5 & 5A
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Boxed Lunch</i>
	<u>1:00 - 2:25</u> Leadership Lessons Learned**	<u>1:00 - 2:25</u> FiSim Presentation Prep	<u>1:00 - 2:25</u> Electives: Group 4A	<u>1:00 - 2:25</u> Electives: Group 4A	<u>1:00 - 2:00</u> Commencement
	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 5	
<u>5:00 - 7:00</u> Wisconsin Style Picnic Ogg Hall Lawn	<i>Dinner</i>	<u>4:15 - 5:00</u> FiSim Presentation Prep	<i>Dinner</i>	<i>Dinner</i>	
	<u>7:15 p.m.</u> Distinguished Speaker* Jack Uldrich	<i>Dinner</i>			

All FiSim Courses are at Gordon Dining and Event Center. All core classes held at 2080 Grainger Hall. See separate listing for electives.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

**Held in Overture Room, Gordon Dining and Event Center

THIRD YEAR SCHEDULE - 2022 SESSION

2nd Week - Sunday, August 7 - Friday, August 12

Section 2 - Last Names Beginning With Letters L - Z

Sunday, 8/7	Monday, 8/8	Tuesday, 8/9	Wednesday, 8/10	Thursday, 8/11	Friday, 8/12
	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:00 - 9:25</u> Electives: Group 4 & 4A
	<u>10:15-11:40</u> Leadership Lessons Learned**	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> Electives: Group 5A	<u>9:45 - 11:10</u> Electives: Group 5 & 5A
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Boxed Lunch</i>
	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:00</u> Commencement
	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	
	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
<u>5:00 - 7:00</u> Wisconsin Style Picnic <i>Ogg Hall Lawn</i>	<u>7:15 p.m.</u> Distinguished Speaker* Jack Uldrich				

All FiSim Courses are at Gordon Dining and Event Center. All core classes held at 2080 Grainger Hall. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

****Held in Overture Room, Gordon Dining and Event Center**

THIRD YEAR TOPIC TITLES - 2022

ENHANCING SHAREHOLDER VALUE WITH OR WITHOUT SALE - *Section Leader: Philip Smith*

		Section 1	Section 2		
Mon	8/1	1:00-2:25	8:30-9:55	Philip Smith	The Role of the Board and Management
Tues	8/2	1:00-2:25	8:30-9:55	Philip Smith	Organizational Techniques to Enhancing Value
Tues	8/2	2:45-4:10	10:15-11:40	Philip Smith	The Current M&A Environment

FISIM - *Section Leader: Vicki Kraai*

		Section 1	Section 2		
Sun	7/31	3:30-5:30		FiSim Faculty	FiSim Kickoff & Orientation
Mon	8/1	*8:00-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:40*	FiSim Faculty	
Tues	8/2	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Wed	8/3	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Thurs	8/4	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Fri	8/5	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Sat	8/6	8:00-9:25	9:45-11:10	FiSim Faculty	
Mon	8/8	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Tues	8/9	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Tues	8/9	1:00-2:25	10:15-11:40	FiSim Faculty	FiSim Presentation Prep
Wed	8/10	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Wed	8/10	4:15-5:00	10:15-11:40	FiSim Faculty	FiSim Presentation Prep
Thurs	8/11	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	

INTERACTIVE ETHICS WORKSHOP - *Section Leader: Lance Kessler*

		Section 1	Section 2		
Thurs	8/4	1:00-2:25	8:30-9:55	Lance Kessler	Interactive Ethics Workshop
Thurs	8/4	2:45-4:10	10:15-11:40	Lance Kessler	Interactive Ethics Workshop

LEADERSHIP LESSONS LEARNED - *Section Leader: Terry Saber*

		Section 1	Section 2		
Mon	8/1	2:45-4:10	10:15-11:40	Nan Gesche	Change Management
Wed	8/3	1:00-2:25	8:30-9:55	Marcie Bomberg - Montoya	Building and Leading a Culture of Innovation: Mindset and Process
Wed	8/3	2:45-4:10	10:15-11:40	Moderator: Terry Saber; Panel: Scott McComb, Kevin Pernick, Kathy Strasser	Panel - Leadership Lessons Learned
Mon	8/8	1:00-2:25	10:15-11:40	Nan Gesche	The Human Side of M&A

****FiSim starts at 8:00 a.m. - only on Monday, August 1.**

****FiSim ends at 4:40 p.m. - only on Monday, August 1.**

ELECTIVE SCHEDULE - 2022 SESSION

**GROUP 1: FRIDAY, AUGUST 5 and SATURDAY, AUGUST 6
SENIORS ONLY**

Course	Course Leader	Room	Dates	Section 1	Section 2	Sec 1	Sec 2	FR	JR	SR	Total
Commercial Real Estate: Appraisals & Cash Flow Analysis	Richard Hamm	2080	Friday, 8/5	1:00-2:25	8:30-9:55	31	28	n/a	n/a		59
			Friday, 8/5	2:45-4:10	10:15-11:40			n/a	n/a		0
			Saturday, 8/6	9:45-11:10	8:00-9:25			n/a	n/a		0
Digital Banking Strategies	JP Nicols	1195	Friday, 8/5	1:00-2:25	8:30-9:55	28	30	n/a	n/a		58
			Friday, 8/5	2:45-4:10	10:15-11:40			n/a	n/a		0
			Saturday, 8/6	9:45-11:10	8:00-9:25			n/a	n/a		0
Moving Customers from Satisfied to Loyal Improves Bottom Line Performance	Tom Hershberger	1270	Friday, 8/5	1:00-2:25	8:30-9:55	17	15	n/a	n/a		32
			Friday, 8/5	2:45-4:10	10:15-11:40			n/a	n/a		0
			Saturday, 8/6	9:45-11:10	8:00-9:25			n/a	n/a		0
						76	73	0	0	0	149

**GROUP 2: MONDAY, AUGUST 8 and TUESDAY, AUGUST 9
All JUNIORS & SENIORS (SECTION 2 ONLY)**

Course	Course Leader	Room	Dates	Times
Effective Negotiations	Deb Houden	1175	Mon & Tues, 8/8 & 8/9	8:30-9:55
Payment Systems and Fraud Loss Allocation	Terri Thomas	2080	Mon & Tues, 8/8 & 8/9	8:30-9:55
Social Media & Digital Marketing Strategies for Today's Community Banker	Eric Cook	1295	Mon & Tues, 8/8 & 8/9	8:30-9:55
Strategically Managing the Investment Portfolio for Long Term Performance	Marc Gall	2120	Mon & Tues, 8/8 & 8/9	8:30-9:55

Sec 1	Sec 2	FR	JR	SR	Total
n/a	15	n/a	36		51
n/a	23	n/a	33		56
n/a	20	n/a	31		51
n/a	11	n/a	54		65
					69
					0
					154
					0
					223

**GROUP 3: MONDAY, AUGUST 8 - WEDNESDAY, AUGUST 10
All JUNIORS & SENIORS (SECTION 1 ONLY)**

Course Title	Course Leader	Room	Dates	Times
Evolving Best Practice Strategies: Planning for a Rapidly Changing Landscape	Marcie Bomborg - Montoya	2120	Mon-Wed, 8/8 - 8/10	2:45-4:10
Leadership Presentation Skills Workshop	Tyson Greiner	1175	Mon-Wed, 8/8 - 8/10	2:45-4:10
Problem Loan Identification and Resolution	Michael Davis	2080	Mon-Wed, 8/8 - 8/10	2:45-4:10
Providing Effective Feedback: Positive and Not So Positive	Patrice McGuire	1295	Mon-Wed, 8/8 - 8/10	2:45-4:10

Sec 1	Sec 2	FR	JR	SR	Total
27	n/a	n/a	41		68
11	n/a	n/a	12		23
11	n/a	n/a	60		71
27	n/a	n/a	42		69
#REF!					0
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**GROUP 4: WEDNESDAY, AUGUST 10 - FRIDAY, AUGUST 12
JUNIORS & SECTION 2 SENIORS (Note: Group 4 & 4A are together on Friday)**

Course Title	Course Leader	Room	Dates	Wed & Thurs	Friday - w/ Grp 4A	Sec 1	Sec 2	FR	JR	SR	Total
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve LeFever	2080	Wed-Fri, 8/10 - 8/12	8:30-9:55	8:00-9:25	n/a	12	n/a	60		83
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	1195	Wed-Fri, 8/10 - 8/12	8:30-9:55	8:00-9:25	n/a	8	9	26		43
Cybersecurity & Vendor Risk Management	Chad Knutson	1175	Wed-Fri, 8/10 - 8/12	8:30-9:55	8:00-9:25	n/a	7	n/a	24		38
The Employee Experience: Your Impact as a Leader	Julia Johnson (Barb Low co-present)	1100	Wed-Fri, 8/10 - 8/12	8:30-9:55	8:00-9:25	n/a	45	n/a	45		140
						72	9	155	0		

**GROUP 4A: WEDNESDAY, AUGUST 10 - FRIDAY, AUGUST 12
SECTION 1 SENIORS (Note: Group 4 and 4A are together on Friday)**

Course Title	Course Leader	Room	Dates	Wed & Thurs	Friday - w/ Grp 4	Sec 1	Sec 2	FR	JR	SR	Total
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve LeFever	1180 (Wed-Thur) 2080 (Fri)	Wed-Fri, 8/10 - 8/12	1:00-2:25	8:00-9:25	11		n/a	n/a		11
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	1195	Wed-Fri, 8/10 - 8/12	1:00-2:25	8:00-9:25	8		n/a	n/a		8
Cybersecurity & Vendor Risk Management	Chad Knutson	1175	Wed-Fri, 8/10 - 8/12	1:00-2:25	8:00-9:25	7		n/a	n/a		7
The Employee Experience: Your Impact as a Leader	Julia Johnson (Barb Low co-present)	1185 (Wed-Thur) 1100 (Fri)	Wed-Fri, 8/10 - 8/12	1:00-2:25	8:00-9:25	50		n/a	n/a		48
						76	#REF!	0	0	0	

**GROUP 5: THURSDAY, AUGUST 11 and FRIDAY, AUGUST 12
FRESHMEN, JUNIORS, SECTION 1 SENIORS (Note: All 3 Years are together on Friday)**

Course Title	Course Leader	Room	Dates	Thursday, 8/11	Friday, 8/12 (w/ Grp 5A)	Sec 1	Sec 2	FR	JR	SR	Total
Agricultural Lending	Freddie Barnard	1295 (Thur) Plenary (Fri)	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	11	n/a	17	24		64
An Introduction to Data Analytics for Bankers	Cody Baldwin	2120	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	16	n/a	32	19		81
Building Lifetime Partnerships Through BEC	Jack Hubbard	1180	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	3	n/a	22	3		30
Interest Rate Swaps and Options - Tools for Managing Option Risk	Dan Dwyer	1185 (Thur) 1195 (Fri)	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	11	n/a	21	22		56
Liquidity & Funds Management	Paula King	1100	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	8	n/a	53	13		78
Navigating the Virtual Currency World	Robin Guthridge	2080	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	6	n/a	17	30		78
Project Management Essentials	Shawn Belling	1270	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	9	n/a	9	11		38
Retail Marketing for Growth and Profitability	Jay Coakley	2180	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	4	n/a	17	11		36
Total Compensation	Julia Johnson	1175	Thurs & Fri, 8/11 & 8/12	2:45-4:10	9:45-11:10	5	n/a	13	22		44
						4	0	96	65	0	

**GROUP 5A: THURSDAY, AUGUST 11 and FRIDAY, AUGUST 12
ONLY SECTION 2 SENIORS (Note: All 3 Years are together on Friday)**

Course Title	Course Leader	Room	Dates	Thursday, 8/11	Friday, 8/12 (w/ Grp 5)	Sec 1	Sec 2	FR	JR	SR	Total
Agricultural Lending	Freddie Barnard	1295 (Thur) Plenary (Fri)	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	10	n/a	n/a		10
An Introduction to Data Analytics and Its Impact on Banking	Cody Baldwin	2120	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	14	n/a	n/a		14
Building Lifetime Partnerships Through BEC	Jack Hubbard	1180	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	2	n/a	n/a		2
Interest Rate Swaps and Options - Tools for Managing Option Risk	Dan Dwyer	1185 (Thur) 1195 (Fri)	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	2	n/a	n/a		2
Liquidity & Funds Management	Paula King	1195 (Thur) 1100 (Fri)	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	4	n/a	n/a		4
Navigating the Virtual Currency World	Robin Guthridge	2080	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	22	n/a	n/a		22
Project Management Essentials	Shawn Belling	1270	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	9	n/a	n/a		9
Retail Marketing for Growth and Profitability	Jay Coakley	8	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	4	n/a	n/a		4
Total Compensation	Julia Johnson	1175	Thurs & Fri, 8/11 & 8/12	10:15-11:40	9:45-11:10	n/a	4	n/a	n/a		4