

FIRST YEAR SCHEDULE - 2023 SESSION

1st Week - Sunday, July 30 - Friday, August 4

Sunday, 7/30	Monday, 7/31	Tuesday, 8/1	Wednesday, 8/2	Thursday, 8/3	Friday, 8/4
	<u>8:30 - 9:55</u> Leadership Beyond Management	<u>8:30 - 9:55</u> Leadership Beyond Management	<u>8:30 - 9:55</u> Economics, Money Markets and Banking	<u>8:30 - 9:55</u> Bank Marketing	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 1
	<u>10:15 - 11:40</u> Leadership Beyond Management	<u>10:15 - 11:40</u> Leadership Beyond Management	<u>10:15 - 11:40</u> Economics, Money Markets and Banking	<u>10:15 - 11:40</u> Bank Marketing	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 1
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>
	<u>1:00 - 2:25</u> Leadership Beyond Management	<u>1:00 - 2:25</u> Economics, Money Markets and Banking	<u>1:00 - 2:25</u> Bank Marketing	<u>1:00 - 2:25</u> Bank Marketing	<u>1:00 - 2:25</u> Loan Portfolio Management - Year 1
	<u>2:45 - 4:10</u> Leadership Beyond Management	<u>2:45 - 4:10</u> Economics, Money Markets and Banking	<u>2:45 - 4:10</u> Bank Marketing	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 1	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 1
	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
	<u>6:00 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<u>7:15 p.m.</u> Distinguished Speaker* Marcie Bomberg			

All core classes held at Chemistry Building S429. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

FIRST YEAR SCHEDULE - 2023 SESSION

2nd Week - Sunday, August 6 - Friday, August 11

Sunday, 8/6	Monday, 8/7	Tuesday, 8/8	Wednesday, 8/9	Thursday, 8/10	Friday, 8/11
	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Best Practices in Leadership Presentation Skills	8:00 - 9:25 A Look Ahead: GSB Projects, Curriculum, FiSim
	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Best Practices in Leadership Presentation Skills	9:45-11:10 Electives - Group 5
	Lunch	Lunch	Lunch	Lunch	2:00 Dorm Check Out
	1:00 - 2:25 Financial Management - Year 1	1:00 - 2:25 Financial Management - Year 1	1:00 - 2:25 Financial Management - Year 1	1:00 - 2:25 Financial Management - Year 1	
	2:45 - 4:10 Financial Management - Year 1	2:45 - 4:10 Financial Management - Year 1	2:45 - 4:10 Financial Management - Year 1	2:45 - 4:10 Electives - Group 5	
5:00 - 7:00 Wisconsin Style Picnic Ogg Hall Lawn	Dinner	Dinner	Dinner	Dinner	
	7:15 p.m. Distinguished Speaker* Aaron Davis				

All core classes held at Chemistry Building S429. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

2023 GSB SESSION - FIRST YEAR COURSES & CLASS TITLES

1ST YEAR ORIENTATION - (LIVE PRE-SESSION & RECORD FOR THOSE WHO CAN'T ATTEND) Also Referenced in LBM Course Below

Tues	7/11	12:00-1:30	Terry Saber	Welcome, Orientation Preview & Overview and Freshman Survey Results
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A LOOK AHEAD: YOUR FUTURE AT GSB (Will record and make available at class time)

Fri	8/11	8:00-9:25	Kirby/Joan	A Look Ahead: GSB Projects, Curriculum, FiSim
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BEST PRACTICES IN LEADERSHIP PRESENTATION SKILLS - *Section Leader: Tyson Greiner*

Thurs	8/10	8:30-9:55	Tyson Greiner	Best Practices in Leadership Presentation Skills
Thurs	8/10	10:15-11:40	Tyson Greiner	Best Practices in Leadership Presentation Skills

DIGITAL BANKING - YEAR 1 - *Section Leader: Eric Cook*

N/A	N/A	PRE-SESSION RECORDING	Eric Cook, JP Nicols, Joe Sullivan	Digital Banking - Year One
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ECONOMICS, MONEY MARKETS AND BANKING - *Section Leader: Mark Laplante*

Tues	8/1	1:00-2:25	Mark Laplante	Introduction to Interest Rates
Tues	8/1	2:45-4:10	Mark Laplante	Interest Rates and Risk
Wed	8/2	8:30-9:55	Mark Laplante	Yield Curves
Wed	8/2	10:15-11:40	Mark Laplante	The Federal Reserve, Money Creation, and the Banking System

FINANCIAL MANAGEMENT - YEAR 1 - *Section Leader: Dave Koch*

Mon	8/7	8:30-9:55	Dave Koch	Enterprise Risk Management (ERM) & Capital Planning
Mon	8/7	10:15-11:40	Susan Sharbel	BPA/Funding 2 - ROE/ROA/NIM
Mon	8/7	1:00-2:25	Todd Patrick	ALM 1 - Overview
Mon	8/7	2:45-4:10	Susan Sharbel	BPA/Funding 3 - Margin: Yields and Costs
Tues	8/8	8:30-9:55	Dave Koch	BPA/Funding 4 - Non-Int Performance History
Tues	8/8	10:15-11:40	Todd Patrick	ALM 2 - Intro to IRR
Tues	8/8	1:00-2:25	Darryl Mataya	BPA/Funding 5 - Funding Components and Behaviors

2023 GSB SESSION - FIRST YEAR COURSES & CLASS TITLES

Tues	8/8	2:45-4:10	Todd Patrick	ALM 3 - Intro to Investments
Wed	8/9	8:30-9:55	Dave Koch & Todd Patrick	ALM 4 - Case Studies
Wed	8/9	10:15-11:40	Susan Sharbel	BPA/Funding 6 - UBPR, ALM 7 Capital Planning
Wed	8/9	1:00-2:25	Darryl Mataya	BPA/Funding 7 - Valuation methods, CD Behaviors and Segmentation
Wed	8/9	2:45-4:10	Darryl Mataya	BPA/Funding 8 - Wholesale Funding/Building a Strategy
Thurs	8/10	1:00-2:25	Darryl Mataya & Dave Koch	Project Overview

LEADERSHIP BEYOND MANAGEMENT - *Section Leader: Lisa Yaffe*

Thurs	7/13	12:00-1:30	Terry Saber	Welcome, Orientation Preview & Overview and Freshman Survey Results
Mon	7/31	8:30-9:55	Terry Saber	The Role of Strategy in Leadership: Best Practice Overview
Mon	7/31	10:15-11:40	Steve King	Context and the Ladder of Inference
Mon	7/31	1:00-2:25	Lisa Yaffe	Leadership Styles
Mon	7/31	2:45-4:10	Lisa Yaffe	Leadership Styles (Cont'd)
Tues	8/1	8:30-9:55	Vicki Kraai	Leadership Competencies and Leadership Development Plan
Tues	8/1	10:15-11:40	Steve King	The Leader's Role in Managing Performance
N/A	N/A	RECORDING	Lisa Yaffe	LBM Intersession Project Workshop

LOAN PORTFOLIO MANAGEMENT - YEAR 1 - *Section Leader: Mike Wear*

Thurs	8/3	2:45-4:10	Michael Wear	An Introduction to Loan Portfolio Risk Management
Fri	8/4	8:30-9:55	Derrick Jackson	Credit Policy and Credit Culture
Fri	8/4	10:15-11:40	Derrick Jackson	Bottom-Up Stress Testing
Fri	8/4	1:00-2:25	Michael Wear	Bank Performance Analysis: Credit Related Ratios
Fri	8/4	2:45-4:10	Derrick Jackson	LPM - Year 1 Intersession Project Overview

MARKETING, SALES & THE CUSTOMER EXPERIENCE - YEAR 1 - *Section Leaders: Lance Kessler & Tom Hershberger*

Wed	8/2	1:00-2:25	Lance Kessler	Strategy and Execution
Wed	8/2	2:45-4:10	Lance Kessler	Strategy and Execution
Thurs	8/3	8:30-9:55	Tom Hershberger	Customer Experience Management
Thurs	8/3	10:15-11:40	Jack Hubbard	Relationship Building
Thurs	8/3	1:00-2:25	Kyle Hershberger	Marketing and Sales Planning - Part 1

SECOND YEAR SCHEDULE - 2023 SESSION

1st Week - Sunday, July 30 - Friday, August 4

Sunday, 7/30	Monday, 7/31	Tuesday, 8/1	Wednesday, 8/2	Thursday, 8/3	Friday, 8/4
	<u>8:30 - 9:55</u> Retail Banking	<u>8:30 - 9:55</u> Retail Banking	<u>8:30 - 9:55</u> Strategic Leadership Issues	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2
	<u>10:15 - 11:40</u> Retail Banking	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 2	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 2
<u>12:00 p.m.</u> Registration Opens <i>Witte Hall Front Desk</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>
	<u>1:00 - 2:25</u> Retail Banking	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Loan Portfolio Management - Year 2	<u>1:00 - 2:25</u> IT Strategic Management
	<u>2:45 - 4:10</u> Retail Banking	<u>2:45 - 4:10</u> Strategic Leadership Issues	<u>2:45 - 4:10</u> Strategic Leadership Issues***	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 2	<u>2:45 - 4:10</u> IT Strategic Management
<u>6:00 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
	<u>7:15 p.m.</u> Distinguished Speaker* Marcie Bomberg				

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

***Strategic Leadership Issues from 2:45-4:10 will be held in Gordon Dining and Event Center, 2nd Floor

SECOND YEAR SCHEDULE - 2023 SESSION

2nd Week - Sunday, August 6 - Friday, August 11

Sunday, 8/6	Monday, 8/7	Tuesday, 8/8	Wednesday, 8/9	Thursday, 8/10	Friday, 8/11
	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:00 - 9:25</u> Electives: Group 4
	<u>10:15 - 11:40</u> Financial Management - Year 2	<u>10:15 - 11:40</u> Financial Management - Year 2	<u>10:15 - 11:40</u> Digital Banking - Year 2 Eric Cook	<u>10:15 - 11:40</u> Law & Regulation in Banking	<u>9:45 - 11:10</u> Electives - Group 5
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<u>2:00</u> Dorm Check Out
	<u>1:00 - 2:25</u> Financial Management - Year 2	<u>1:00 - 2:25</u> Financial Management - Year 2	<u>1:00 - 2:25</u> Law & Regulation in Banking	<u>1:00 - 2:25</u> Law & Regulation in Banking	
	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 5	
<u>5:00 - 7:00</u> Wisconsin Style Picnic Ogg Hall Lawn	<i>Dinner</i>	<u>4:20 - 4:50**</u> FiSim Preview	<i>Dinner</i>	<i>Dinner</i>	
	7:15 p.m. Distinguished Speaker* Aaron Davis	<i>Dinner</i>			

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker will be held at Gordon Dining and Event Center; mandatory function for all students.**

****FiSim Preview (1100 Grainger); mandatory function for all Juniors.**

2023 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

2ND YEAR ORIENTATION (LIVE PRE-SESSION - RECORD FOR THOSE WHO CAN'T ATTEND)

Wed	7/13	12:00-1:30	Mike Wear	Program Update & Introduction to Year 2
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DIGITAL BANKING - YEAR 2 - *Section Leader: Eric Cook*

Wed	8/9	10:15-11:40	Eric Cook	Digital Banking - Year 2
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FINANCIAL MANAGEMENT - YEAR 2 - *Section Leader: Dave Koch*

Mon	8/7	10:15-11:40	Dave Koch	ALM: The Convergence of Process, Profitability & Risk Management
Mon	8/7	1:00-2:25	John McQueen	Liquidity Risk Measurement & Management
Tues	8/8	10:15-11:40	Nick Luchtefeld	Interest Rate Risk Measurement & Management
Tues	8/8	1:00-2:25	Dave Koch	Tying It All Together: Implementing A Risk/Return Framework

FISIM PREVIEW - *Section Leader: Vicki Kraai*

Tues	8/8	4:20-4:50	Vicki/Terry/Nan	FiSim Preview
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IT STRATEGIC MANAGEMENT - *Section Leader: Chad Knutson*

Fri	8/4	1:00-2:25	Chad Knutson	IT Strategic Management
Fri	8/4	2:45-4:10	Mark Scholl	IT Strategic Management

LAW & REGULATION IN BANKING - *Section Leader: Terri Thomas*

Wed	8/9	1:00-2:25	Terri Thomas	The Impact of Laws and Regulations on Bankers
Thurs	8/10	10:15-11:40	Terri Thomas	The Impact of Laws and Regulations on Bankers (continued)
Thurs	8/10	1:00-2:25	Peter Wilder	Laws, Regulations, and Profitable Growths

LOAN PORTFOLIO MANAGEMENT - YEAR 2 - *Section Leader: Mike Wear*

Thurs	8/3	8:30-9:55	Regan Camp	Loan Loss Reserve Calculations
Thurs	8/3	10:15-11:40	Michael Wear	LPM - Strategies & Tools
Thurs	8/3	1:00-2:25	Mike Hendren	Commercial Real Estate Loan Portfolio Management
Thurs	8/3	2:45-4:10	Dan Dwyer	Quantified Loan Pricing in a Volatile Interest Rate Environment

2023 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

Fri	8/4	8:30-9:55	Kelly Gaeth	Stress Testing for the DIYers
Fri	8/4	10:15-11:40	Michael Wear	LPM - Year 2 Intersession Project Overview

2023 GSB SESSION - SECOND YEAR COURSES & CLASS TITLES

MARKETING, SALES & THE CUSTOMER EXPERIENCE - YEAR 2 - *Section Leaders: Lance Kessler & Tom Hershberger*

Mon	7/31	8:30-9:55	Lindsay Green	Branch and Delivery Channel Management
Mon	7/31	10:15-11:40	Lindsay Green	Branch and Delivery Channel Management
Mon	7/31	1:00-2:25	Jack Hubbard	Sales Performance Management
Mon	7/31	2:45-4:10	Amber Farley	Brand Development
Tues	8/1	8:30-9:55	Tom Hershberger	Customer Experience Management

STRATEGIC LEADERSHIP ISSUES - *Section Leader: Lisa Yaffe*

Tues	8/1	10:15-11:40	Binnu Palta Hill	Talent Matters: Leading Inclusively
Tues	8/1	1:00-2:25	Lisa Yaffe	Culture Matters
Tues	8/1	2:45-4:10	Lisa Yaffe Terry Saber Nan Gesche Steve King	The Role of Feedback in Leadership Development: LSI 1 & 2 Results
Tues	8/1	4:15-5:15	Lisa Yaffe Terry Saber Nan Gesche Steve King	Office Hours for LSI 2
Wed	8/2	8:30-9:55	Jenn Reecy	Building a Culture of Leaders
Wed	8/2	10:15-11:40	Jenn Reecy	The Leader's Role in Talent Management & Succession
Wed	8/2	1:00-2:25	Kevin Pernick	Transformational Leadership and Organizational Healing
Wed	8/2	2:45-4:10	Nan Gesche	The Success Factors of Winning Teams
N/A	N/A	RECORDING	Lisa Yaffe	Intersession Project



THIRD YEAR SCHEDULE - 2023 SESSION

1st Week - Sunday, July 30 - Saturday, August 5

Section 1 - Last Names Beginning With Letters A - K

Sunday, 7/30	Monday, 7/31	Tuesday, 8/1	Wednesday, 8/2	Thursday, 8/3	Friday, 8/4	Saturday, 8/5	
	<u>8:00 - 9:55**</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:00 - 9:25</u> FiSim	
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>9:45 - 11:10</u> Electives: Group 1	
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>		
	<u>12:00 - 3:00 p.m.</u> Registration <i>Ogg Hall Front Desk</i>	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Leadership Lessons Learned	<u>1:00 - 2:25</u> Interactive Ethics Workshop		<u>1:00 - 2:25</u> Electives: Group 1
	<u>3:30 - 6:00 p.m.</u> FiSim	<u>2:45-4:10</u> Leadership Lessons Learned	<u>2:45-4:10</u> Enhancing Shareholder Value With or Without Sale	<u>2:45-4:10</u> Leadership Lessons Learned	<u>2:45-4:10</u> Interactive Ethics Workshop		<u>2:45-4:10</u> Electives: Group 1
	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>		
	<u>6:30 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<u>7:15 p.m.</u> Distinguished Speaker* Marcie Bomberg					

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

****FiSim starts at 8:00 a.m. - only on Monday, July 31.**

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

THIRD YEAR SCHEDULE - 2023 SESSION

1st Week - Sunday, July 30 - Saturday, August 5
Section 2 - Last Names Beginning With Letters L - Z

Sunday, 7/30	Monday, 7/31	Tuesday, 8/1	Wednesday, 8/2	Thursday, 8/3	Friday, 8/4	Saturday, 8/5
	<u>8:30 - 9:55</u> Enhancing Shareholder Value With or Without Sale	<u>8:30 - 9:55</u> Enhancing Shareholder Value With or Without Sale	<u>8:30 - 9:55</u> Leadership Lessons Learned	<u>8:30 - 9:55</u> Interactive Ethics Workshop	<u>8:30 - 9:55</u> Electives: Group 1	<u>8:00-9:25</u> Electives: Group 1
	<u>10:15 - 11:40</u> Leadership Lessons Learned	<u>10:15 - 11:40</u> Enhancing Shareholder Value With or Without Sale	<u>10:15 - 11:40</u> Leadership Lessons Learned	<u>10:15 - 11:40</u> Interactive Ethics Workshop	<u>10:15 - 11:40</u> Electives: Group 1	<u>9:45-11:10</u> FiSim
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	
<u>12:00 - 3:00 p.m.</u> Registration <i>Ogg Hall Front Desk</i>	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	
<u>3:30 - 6:00 p.m.</u> FiSim	<u>2:45 - 4:40**</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	
<u>6:00 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	
	<u>7:15 p.m.</u> Distinguished Speaker* Marcie Bomberg					

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

****FiSim ends at 4:40 p.m. - only on Monday, July 31.**

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

THIRD YEAR SCHEDULE - 2022 SESSION

2nd Week - Sunday, August 6 - Friday, August 11

Section 1 - Last Names Beginning With Letters A - K

Sunday, 8/6	Monday, 8/7	Tuesday, 8/8	Wednesday, 8/9	Thursday, 8/10	Friday, 8/11
	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim**	<u>8:00 - 9:25</u> Electives: Group 4 & 4A
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim**	<u>9:45 - 11:10</u> Electives: Group 5 & 5A
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Boxed Lunch</i>
	<u>1:00 - 2:25</u> Leadership Lessons Learned	<u>1:00 - 2:25</u> FiSim Presentation Prep	<u>1:00 - 2:25</u> Electives: Group 4A	<u>1:00 - 2:25</u> Electives: Group 4A	<u>12:45</u> Commencement Lineup
					<u>1:00</u> Commencement Ceremony
	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 5	<u>2:00</u> Reception for Graduates and Guests
<u>5:00 - 7:00</u> Wisconsin Style Picnic Ogg Hall Lawn	<i>Dinner</i>	<u>4:15 - 5:00</u> FiSim Presentation Prep	<i>Dinner</i>	<i>Dinner</i>	
	<u>7:15 p.m.</u> Distinguished Speaker* Aaron Davis	<i>Dinner</i>			

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

**Held at Fluno Center, 2nd Floor

THIRD YEAR SCHEDULE - 2023 SESSION

2nd Week - Sunday, August 6 - Friday, August 11

Section 2 - Last Names Beginning With Letters L - Z

Sunday, 8/6	Monday, 8/7	Tuesday, 8/8	Wednesday, 8/9	Thursday, 8/10	Friday, 8/11
	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:00 - 9:25</u> Electives: Group 4 & 4A
	<u>10:15-11:40</u> Leadership Lessons Learned	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> Electives: Group 5A	<u>9:45 - 11:10</u> Electives: Group 5 & 5A
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Boxed Lunch</i>
	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25**</u> FiSim	<u>12:45</u> Commencement Lineup
	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10**</u> FiSim	<u>1:00</u> Commencement Ceremony
<u>5:00 - 7:00</u> Wisconsin Style Picnic <i>Ogg Hall Lawn</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<u>2:00</u> Reception for Graduates and Guests
	<u>7:15 p.m.</u> Distinguished Speaker* Aaron Davis				<u>5:00</u> Dorm Checkout

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

**Held at Fluno Center, 2nd Floor

THIRD YEAR TOPIC TITLES - 2023

ENHANCING SHAREHOLDER VALUE WITH OR WITHOUT SALE - *Section Leader: Philip Smith*

		Section 1	Section 2		
Mon	7/31	1:00-2:25	8:30-9:55	Philip Smith	The Role of the Board and Management
Tues	8/1	1:00-2:25	8:30-9:55	Philip Smith	Organizational Techniques to Enhancing Value
Tues	8/1	2:45-4:10	10:15-11:40	Philip Smith	The Current M&A Environment

FISIM - *Section Leaders: Vicki Kraai & Shayne Thomas*

		Section 1	Section 2		
Sun	7/30	3:30-6:00		FiSim Faculty	FiSim Kickoff & Orientation
Mon	7/31	*8:00-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:40*	FiSim Faculty	
Tues	8/1	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Wed	8/2	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Thurs	8/3	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Fri	8/4	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Sat	8/5	8:00-9:25	9:45-11:10	FiSim Faculty	
Mon	8/7	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Tues	8/8	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Tues	8/8	1:00-2:25	10:15-11:40	FiSim Faculty	FiSim Presentation Prep
Wed	8/9	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	
Wed	8/9	4:15-5:00	10:15-11:40	FiSim Faculty	FiSim Presentation Prep
Thurs	8/10	8:30-9:55 & 10:15-11:40	1:00-2:25 & 2:45-4:10	FiSim Faculty	

INTERACTIVE ETHICS WORKSHOP - *Section Leader: Lance Kessler*

		Section 1	Section 2		
Thurs	8/3	1:00-2:25	8:30-9:55	Lance Kessler	Interactive Ethics Workshop
Thurs	8/3	2:45-4:10	10:15-11:40	Lance Kessler	Interactive Ethics Workshop

LEADERSHIP LESSONS LEARNED - *Section Leader: Terry Saber*

		Section 1	Section 2		
Mon	7/31	2:45-4:10	10:15-11:40	Nan Gesche	Change Management
Wed	8/2	1:00-2:25	8:30-9:55	Marcie Bomberg - Montoya	Building and Leading a Culture of Innovation: Mindset and Process
Wed	8/2	2:45-4:10	10:15-11:40	Moderator: Terry Saber; Panel: Scott McComb, Eric Radzak, Kathy Strasser	Panel - Leadership Lessons Learned
Mon	8/7	1:00-2:25	10:15-11:40	Nan Gesche	The Human Side of M&A

****FiSim starts at 8:00 a.m. - only on Monday, July 31.**

****FiSim ends at 4:40 p.m. - only on Monday, July 31.**

ELECTIVE SCHEDULE - 2023 SESSION

**GROUP 1: FRIDAY, AUGUST 4 and SATURDAY, AUGUST 5
SENIORS ONLY**

Course	Course Leader	Room	Dates	Section 1	Section 2
Digital Banking Strategies to Drive Growth	JP Nicols	2080	Friday, 8/4	1:00-2:25	8:30-9:55
			Friday, 8/4	2:45-4:10	10:15-11:40
			Saturday, 8/5	9:45-11:10	8:00-9:25
Duration Risk - Interest Rate Swap Theory	Dan Dwyer	1270	Friday, 8/4	1:00-2:25	8:30-9:55
			Friday, 8/4	2:45-4:10	10:15-11:40
			Saturday, 8/5	9:45-11:10	8:00-9:25
Moving Customers from Satisfied to Loyal Improves Bottom Line Performance	Tom Hershberger & Kyle Hershberger	1195	Friday, 8/4	1:00-2:25	8:30-9:55
			Friday, 8/4	2:45-4:10	10:15-11:40
			Saturday, 8/5	9:45-11:10	8:00-9:25

**GROUP 2: MONDAY, AUGUST 7 and TUESDAY, AUGUST 8
All JUNIORS & SENIORS (SECTION 2 ONLY)**

Course	Course Leader	Room	Dates	Times
Commercial Real Estate: Cash Flow & Cap Rates	Richard Hamm	2120	Mon & Tues, 8/7 & 8/8	8:30-9:55
Enterprise Risk Management for Community Banks	Thom Bark	2080	Mon & Tues, 8/7 & 8/8	8:30-9:55
Payment Systems and Fraud Loss Allocation	Terri Thomas	1175	Mon & Tues, 8/7 & 8/8	8:30-9:55
Social Media & Digital Marketing Strategies for Today's Community Banker	Eric Cook	1295	Mon & Tues, 8/7 & 8/8	8:30-9:55

**GROUP 3: MONDAY, AUGUST 7 - WEDNESDAY, AUGUST 9
All JUNIORS & SENIORS (SECTION 1 ONLY)**

Course Title	Course Leader	Room	Dates	Times
Cybersecurity & Vendor Risk Management	Chad Knutson	1175	Mon-Wed, 8/7 - 8/9	2:45-4:10
Detecting and Dealing with Problem Loans and Bankruptcies	Richard Hamm	2080	Mon-Wed, 8/7 - 8/9	2:45-4:10
Leadership Presentation Skills Workshop	Tyson Greener	1295	Mon-Wed, 8/7 - 8/9	2:45-4:10
Strategies for Providing Effective Feedback	Patrice McGuire	2120	Mon-Wed, 8/7 - 8/9	2:45-4:10

**GROUP 4: WEDNESDAY, AUGUST 9 - FRIDAY, AUGUST 11
JUNIORS & SECTION 2 SENIORS (Note: Group 4 & 4A are together on Friday)**

Course Title	Course Leader	Room	Dates	Wed & Thurs	Friday - w/ Grp 4A
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve Lefever	1100	Wed-Fri, 8/9 - 8/11	8:30-9:55	8:00-9:25
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	2120	Wed-Fri, 8/9 - 8/11	8:30-9:55	8:00-9:25
Evolving Best Practice Strategies: Planning for a Rapidly Changing Landscape	Marcie Bomberg - Montoya	1295 (Wed & Thurs) 1310 Plenary Room Fri	Wed-Fri, 8/9 - 8/11	8:30-9:55	8:00-9:25
The Employee Experience: Your Impact as a Leader	Julia Johnson	2080	Wed-Fri, 8/9 - 8/11	8:30-9:55	8:00-9:25

**GROUP 4A: WEDNESDAY, AUGUST 9 - FRIDAY, AUGUST 11
SECTION 1 SENIORS (Note: Group 4 and 4A are together on Friday)**

Course Title	Course Leader	Room	Dates	Wed & Thurs	Friday - w/ Grp 4
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve Lefever	1185 (Wed & Thurs), 1100 Fri	Wed-Fri, 8/9 - 8/11	1:00-2:25	8:00-9:25
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	2120	Wed-Fri, 8/9 - 8/11	1:00-2:25	8:00-9:25
Evolving Best Practice Strategies: Planning for a Rapidly Changing Landscape	Marcie Bomberg - Montoya	1295 (Wed & Thurs) 1310 Plenary Room Fri	Wed-Fri, 8/9 - 8/11	1:00-2:25	8:00-9:25
The Employee Experience: Your Impact as a Leader	Julia Johnson	2080	Wed-Fri, 8/9 - 8/11	1:00-2:25	8:00-9:25

**GROUP 5: THURSDAY, AUGUST 10 and FRIDAY, AUGUST 11
FRESHMEN, JUNIORS, SECTION 1 SENIORS (Note: All 3 Years are together on Friday)**

Course Title	Course Leader	Room	Dates	Thursday	Friday (w/ Grp 5A)
Agricultural Lending	Freddie Barnard	1180	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
An Introduction to Data Analytics for Bankers	Cody Baldwin	1185	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Beyond the Headlines: The Impact of Blockchain and Digital Assets on the Economy and the Banking System	Marcie Bomberg - Montoya	1295 (Thurs) 1310 Plenary Room (Fri)	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Building Lifetime Client Partnerships From Prospecting to Onboarding	Jack Hubbard	2120	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Liquidity & Funds Management	Susan Sharbel	2080	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Project Management Essentials	Shawn Belling	1270	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Retail Marketing for Growth and Profitability	Jay Coakley	2180	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
SBA Lending Leadership	Suzanne Stearman	1280	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Strategically Managing the Investment Portfolio for Long Term Performance	Marc Gall	1295 (Thurs) 1310 Plenary Room (Fri)	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10
Total Compensation	Julia Johnson	1175	Thurs & Fri, 8/10 & 8/11	2:45-4:10	9:45-11:10

**GROUP 5A: THURSDAY, AUGUST 10 and FRIDAY, AUGUST 11
ONLY SECTION 2 SENIORS (Note: All 3 Years are together on Friday)**

Course Title	Course Leader	Room	Dates	Thursday	Friday (w/ Grp 5A)
Agricultural Lending	Freddie Barnard	1180	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
An Introduction to Data Analytics for Bankers	Cody Baldwin	1185	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Beyond the Headlines: The Impact of Blockchain and Digital Assets on the Economy and the Banking System	Marcie Bomberg - Montoya	1295 (Thurs) 1310 Plenary Room (Fri)	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Building Lifetime Client Partnerships From Prospecting to Onboarding	Jack Hubbard	2120	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Liquidity & Funds Management	Susan Sharbel	2080	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Project Management Essentials	Shawn Belling	1270	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Retail Marketing for Growth and Profitability	Jay Coakley	2180	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
SBA Lending Leadership	Suzanne Stearman	1280	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Strategically Managing the Investment Portfolio for Long Term Performance	Marc Gall	1295 (Thurs) 1310 Plenary Room (Fri)	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10
Total Compensation	Julia Johnson	1175	Thurs & Fri, 8/10 & 8/11	10:15-11:40	9:45-11:10