



GSB Session Schedule Change Proposals

Background:

Initial working group survey discussions in Oct/Nov highlighted the desire to shorten session while maintaining program rigor. To achieve this, we created a draft schedule that eliminates Saturday morning classes and moves graduation up to Thursday evening.

- 1. Eliminating Saturday morning classes and moving graduation to Thursday evening has the following implications:**
 - a. Checkout moved to Friday morning to accommodate travel
 - b. Shift 'Look Ahead' session to in-person and allow for interactive Q&A with Alumni Panel or another format TBD
 - c. FiSim schedule revision to allow for additional turns
 - d. Group 1 elective sessions reduced
 - e. Group 5 electives eliminated from in-person schedule
 - f. Year 1 students do not have an elective

- 2. Shift Financial Management courses to Year 2 and replace with Law and Regulation to Year 1.**

Discussion and Recommendation:

- 1. Eliminating Saturday morning classes and moving graduation to Thursday evening has the following implications:**
 - I. Revise the FiSim schedules to allow time for required turns. Group recommendation is to add a virtual turn and provide a window of time for group work. Group sees little disruption to anything else in the schedule and nothing lost in the student experience virtually.
 - a. Schedule example -- Sunday virtual –open up Saturday morning and due by X:XX PM Sunday
 - b. Group sees practicality and value to virtual decision making
 - II. Group 1 electives to be reduced from three to two sessions
 - III. Group 5 electives removed from in-person schedule
 - a. Proposal presented to offer these in a virtual environment in June-July. One Group 5 elective would be required, but students would have access to all.
 - b. Group sees this as a big value-add for students
 - IV. Electives removed from Year 1

- a. The group does not see this as a concern. Alternatively, there may be value in having a uniform Year 1 experience for students and setting the foundation for following years

2. Shift Financial Management courses to Year 2 and replace with Law and Regulation to Year 1.

- I. Shifting the courses creates a more balanced schedule and allows for Financial Management to be spread across the student journey rather than frontloaded in Year 1
 - a. Group in favor of this change. Dave Koch actively working with faculty to make schedule changes.

GSB Session Student Survey Response Rates

Background:

Survey response rates remain low for GSB session courses limiting actionable feedback for future improvements.

Discussion and Recommendation:

Continually improving the student experience is a priority for staff and faculty. Student surveys are a primary way for us to gauge their perspective on the GSB experience and low response rates give us little actionable data to make future improvements.

1. Pilot a requirement that surveys are to be completed before a.) projects/quizzes are assigned or b.) grades are released
 - a. Group agrees with this pilot approach for 2025. Uniform messaging to students is that their voice is important for us to make meaningful improvements.
 - b. Group is not in favor of being required to provide time during class; this is left to faculty discretion if they prefer to do so.
2. Recommend a review of survey questions to ensure they're meaningful for both students and faculty/GSB staff.

FIRST YEAR SCHEDULE - 2025 SESSION

1st Week - Sunday, July 27 - Friday, August 1

Sunday, 7/27	Monday, 7/28	Tuesday, 7/29	Wednesday, 7/30	Thursday, 7/31	Friday, 8/1
	<u>8:30 - 9:55</u> Leadership Beyond Management	<u>8:30 - 9:55</u> Leadership Beyond Management	<u>8:30 - 9:55</u> Economics, Money Markets and Banking	<u>8:30 - 9:55</u> Marketing, Sales & the Customer Experience - Year 1	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 1
	<u>10:15 - 11:40</u> Leadership Beyond Management	<u>10:15 - 11:40</u> Leadership Beyond Management	<u>10:15 - 11:40</u> Economics, Money Markets and Banking	<u>10:15 - 11:40</u> Marketing, Sales & the Customer Experience - Year 1	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 1
<p style="text-align: center;">12:00 p.m. Registration Opens</p> <p style="text-align: center;"><i>Sellery Hall Front Desk</i></p>	Lunch	Lunch	Lunch	Lunch	Lunch
	<u>1:00 - 2:25</u> Leadership Beyond Management	<u>1:00 - 2:25</u> Economics, Money Markets and Banking	<u>1:00 - 2:25</u> Marketing, Sales & the Customer Experience - Year 1	<u>1:00 - 2:25</u> Marketing, Sales & the Customer Experience - Year 1	<u>1:00 - 2:25</u> Loan Portfolio Management - Year 1
	<u>2:45 - 4:10</u> Leadership Beyond Management	<u>2:45 - 4:10</u> Economics, Money Markets and Banking	<u>2:45 - 4:10</u> Marketing, Sales & the Customer Experience - Year 1	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 1	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 1
<p style="text-align: center;">6:00 - 8:00 Reception & Dining Stations <i>Gordon Dining & Event Center</i></p>	Dinner	Dinner	Dinner	Dinner	Dinner
	SOME EVENT Maybe Food Trucks				

All core classes held at Humanities 2650. See separate listing for electives.

FIRST YEAR SCHEDULE - 2025 SESSION

2nd Week - Sunday, August 3 - Friday, August 8

Sunday, 8/3	Monday, 8/4	Tuesday, 8/5	Wednesday, 8/6	Thursday, 8/7	Friday, 8/8
	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Financial Management - Year 1	8:30 - 9:55 Best Practices in Leadership Presentation Skills	11:00 Dorm Check Out
	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Financial Management - Year 1	10:15 - 11:40 Best Practices in Leadership Presentation Skills	
	Lunch	Lunch	Lunch	Lunch	
	1:00 - 2:25 Financial Management - Year 1	1:00 - 2:25 Financial Management - Year 1	1:00 - 2:25 Law and Regulation in Banking	1:00 - 2:25 Law and Regulation in Banking	
	2:45 - 4:10 Financial Management - Year 1	2:45 - 4:10 Financial Management - Year 1	2:45 - 4:10 Law and Regulation in Banking	2:45 - 4:10 A Look Ahead	
Dinner	Dinner	Dinner	Dinner		
5:00 - 7:00 TBD	7:15 p.m. Distinguished Speaker* TBD				

All core classes held at Humanities 2650. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

Law and Reg replaced 3 class periods of FM-Yr1

A Look Ahead moved to Thurs instead of Group 5 Elective

Friday - Grp 5 elective no longer available & moved A Look Ahead for Thurs Part 1 of Group 5 elective

SECOND YEAR SCHEDULE - 2025 SESSION

1st Week - Sunday, July 27 - Friday, August 1

Sunday, 7/27	Monday, 7/28	Tuesday, 7/29	Wednesday, 7/30	Thursday, 7/31	Friday, 8/1
	<u>8:30 - 9:55</u> Marketing, Sales & the Customer Experience - Year 2	<u>8:30 - 9:55</u> Marketing, Sales & the Customer Experience - Year 2	<u>8:30 - 9:55</u> Strategic Leadership Issues	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2	<u>8:30 - 9:55</u> Loan Portfolio Management - Year 2
	<u>10:15 - 11:40</u> Marketing, Sales & the Customer Experience - Year 2	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Strategic Leadership Issues	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 2	<u>10:15 - 11:40</u> Loan Portfolio Management - Year 2
<u>12:00 p.m.</u> Registration Opens <i>Sellery Hall Front Desk</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>
	<u>1:00 - 2:25</u> Marketing, Sales & the Customer Experience - Year 2	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Strategic Leadership Issues	<u>1:00 - 2:25</u> Loan Portfolio Management - Year 2	<u>1:00 - 2:25</u> IT Strategic Management
	<u>2:45 - 4:10</u> Marketing, Sales & the Customer Experience - Year 2	<u>2:45 - 4:10</u> Strategic Leadership Issues	<u>2:45 - 4:10</u> Strategic Leadership Issues***	<u>2:45 - 4:10</u> Loan Portfolio Management - Year 2	<u>2:45 - 4:10</u> IT Strategic Management
<u>6:00 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>
	SOME EVENT Maybe Food Trucks				

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.**

***Strategic Leadership Issues from 2:45-4:10 will be held in Gordon Dining and Event Center, 2nd Floor

SECOND YEAR SCHEDULE - 2025 SESSION

2nd Week - Sunday, August 3 - Friday, August 8

Sunday, 8/3	Monday, 8/4	Tuesday, 8/5	Wednesday, 8/6	Thursday, 8/7	Friday, 8/8
	8:30 - 9:55 Electives: Group 2	8:30 - 9:55 Electives: Group 2	8:30 - 9:55 Electives: Group 4	8:30 - 9:55 Electives: Group 4	11:00 Dorm Check Out
	10:15 - 11:40 Financial Management - Year 2	10:15 - 11:40 Financial Management - Year 2	10:15 - 11:40 Digital Banking - Year 2	10:15 - 11:40 Electives - Group 4	
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	
	1:00 - 2:25 Financial Management - Year 2	1:00 - 2:25 Financial Management - Year 2	1:00 - 2:25 Financial Management - Year 2	1:00 - 2:25 Financial Management - Year 2	
	2:45 - 4:10 Electives: Group 3	2:45 - 4:10 Electives: Group 3	2:45 - 4:10 Elective - Group 3	2:45 - 4:10 Financial Management - Year 2	
5:00 - 7:00 TBD	<i>Dinner</i>	4:20 - 4:50** FiSim Preview	<i>Dinner</i>	<i>Dinner</i>	
	7:15 p.m. Distinguished Speaker* TBD	<i>Dinner</i>			

All core classes held at 1100 Grainger Hall. See separate listing for electives.

***Distinguished Speaker will be held at Gordon Dining and Event Center; mandatory function for all students.**

****FiSim Preview (1100 Grainger); mandatory function for all Juniors.**

Law and Reg moved to Year 1 and Fncl Mgmt - Year 1 moved to Year 2

Group 3 stays 3 day

Group 4 is 2 day

Group 5 is eliminated

THIRD YEAR SCHEDULE - 2025 SESSION

1st Week - Sunday, July 27 - Friday, August 1

Section 1 - Last Names Beginning With Letters ????

Sunday, 7/27	Monday, 7/28	Tuesday, 7/29	Wednesday, 7/30	Thursday, 7/31	Friday, 8/1
	<u>8:00 - 9:55**</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> Electives: Group 1
12:00 p.m. Registration Opens Ogg Hall Front Desk	Lunch	Lunch	Lunch	Lunch	Lunch
	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Enhancing Shareholder Value With or Without Sale	<u>1:00 - 2:25</u> Leadership Lessons Learned	<u>1:00 - 2:25</u> Interactive Ethics Workshop	<u>1:00 - 2:25</u> FiSim
	<u>2:45-4:10</u> Leadership Lessons Learned	<u>2:45-4:10</u> Enhancing Shareholder Value With or Without Sale	<u>2:45-4:10</u> Leadership Lessons Learned	<u>2:45-4:10</u> Interactive Ethics Workshop	<u>2:45-4:10</u> Electives: Group 1
6:00 - 8:00 Reception & Dining Stations Gordon Dining & Event Center	Dinner	Dinner	Dinner	Dinner	Dinner
	SOME EVENT Maybe Food Trucks				

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

**FiSim starts at 8:00 a.m. - only on Monday, July 28.

Group 1 elective 2 part - was 3 part

THIRD YEAR SCHEDULE - 2025 SESSION

1st Week - Sunday, July 27 - Friday, August 1

Section 2 - Last Names Beginning With Letters ????

Sunday, 7/27	Monday, 7/28	Tuesday, 7/29	Wednesday, 7/30	Thursday, 7/31	Friday, 8/1
	<p style="text-align: center;"><u>8:30 - 9:55</u> Enhancing Shareholder Value With or Without Sale</p>	<p style="text-align: center;"><u>8:30 - 9:55</u> Enhancing Shareholder Value With or Without Sale</p>	<p style="text-align: center;"><u>8:30 - 9:55</u> Leadership Lessons Learned</p>	<p style="text-align: center;"><u>8:30 - 9:55</u> Interactive Ethics Workshop</p>	<p style="text-align: center;"><u>8:30 - 9:55</u> Electives: Group 1</p>
	<p style="text-align: center;"><u>10:15 - 11:40</u> Leadership Lessons Learned</p>	<p style="text-align: center;"><u>10:15 - 11:40</u> Enhancing Shareholder Value With or Without Sale</p>	<p style="text-align: center;"><u>10:15 - 11:40</u> Leadership Lessons Learned</p>	<p style="text-align: center;"><u>10:15 - 11:40</u> Interactive Ethics Workshop</p>	<p style="text-align: center;"><u>10:15 - 11:40</u> FiSim</p>
<p style="text-align: center;"><u>12:00 p.m.</u> Registration Opens</p> <p style="text-align: center;"><i>Ogg Hall Front Desk</i></p>	Lunch	Lunch	Lunch	Lunch	Lunch
	<p style="text-align: center;"><u>1:00 - 2:25</u> FiSim</p>	<p style="text-align: center;"><u>1:00 - 2:25</u> FiSim</p>	<p style="text-align: center;"><u>1:00 - 2:25</u> FiSim</p>	<p style="text-align: center;"><u>1:00 - 2:25</u> FiSim</p>	<p style="text-align: center;"><u>1:00 - 2:25</u> Electives: Group 1</p>
	<p style="text-align: center;"><u>2:45 - 4:40**</u> FiSim</p>	<p style="text-align: center;"><u>2:45 - 4:10</u> FiSim</p>	<p style="text-align: center;"><u>2:45 - 4:10</u> FiSim</p>	<p style="text-align: center;"><u>2:45 - 4:10</u> FiSim</p>	<p style="text-align: center;"><u>2:45 - 4:10</u> FiSim</p>
<p style="text-align: center;"><u>6:00 - 8:00</u> Reception & Dining Stations <i>Gordon Dining & Event Center</i></p>	Dinner	Dinner	Dinner	Dinner	Dinner
	SOME EVENT Maybe Food Trucks				

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

****FiSim ends at 4:40 p.m. - only on Monday, July 28.**

Group 1 elective 2 part - was 3 part

THIRD YEAR SCHEDULE - 2025 SESSION

2nd Week - Sunday, August 3 - Friday, August 8

Section 1 - Last Names Beginning With Letters ????

Sunday, 8/3	Monday, 8/4	Tuesday, 8/5	Wednesday, 8/6	Thursday, 8/7	Friday, 8/8
	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim	<u>8:30 - 9:55</u> FiSim**	<u>11:00</u> Dorm Check Out
	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim	<u>10:15 - 11:40</u> FiSim**	
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	
	<u>1:00 - 2:25</u> Leadership Lessons Learned	<u>1:00 - 2:25</u> FiSim Presentation Prep	<u>1:00 - 2:25</u> Electives: Group 4A	<u>1:00 - 2:25</u> Electives: Group 4A	
	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 3	<u>2:45 - 4:10</u> Electives: Group 4A	
<u>5:00 - 7:00</u> TBD	<i>Dinner</i>	<u>4:15 - 5:00</u> FiSim Presentation Prep	<i>Dinner</i>	<i>Dinner</i>	Commencement Lineup - 6:45 pm Commencement Ceremony - 7:00 - 8:00 pm Reception - 8:00 - 9:00 pm
	7:15 p.m. Distinguished Speaker* TBD	<i>Dinner</i>			

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

**Held at Fluno Center, 2nd Floor

Group 3 - stays 3 part
 Group 4A stays 3 part
 Group 5 is eliminated

THIRD YEAR SCHEDULE - 2025 SESSION

2nd Week - Sunday, August 3 - Friday, August 8

Section 2 - Last Names Beginning With Letters ????

Sunday, 8/3	Monday, 8/4	Tuesday, 8/5	Wednesday, 8/6	Thursday, 8/7	Friday, 8/8
	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 2	<u>8:30 - 9:55</u> Electives: Group 4	<u>8:30 - 9:55</u> Electives: Group 4	<u>11:00</u> Dorm Check Out
	<u>10:15-11:40</u> Leadership Lessons Learned	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> FiSim Presentation Prep	<u>10:15-11:40</u> Electives: Group 4	
	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	<i>Lunch</i>	
	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25</u> FiSim	<u>1:00 - 2:25**</u> FiSim	
	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10</u> FiSim	<u>2:45 - 4:10**</u> FiSim	
	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	<i>Dinner</i>	
<u>5:00 - 7:00</u> TBD	7:15 p.m. Distinguished Speaker* TBD			Commencement Lineup - 6:45 Commencement Ceremony - 7:00 - 8:00 Reception - 8:00 - 9:00	

All FiSim Courses and core classes are on the 2nd floor of the Gordon Dining and Event Center. All electives are in Grainger Hall. See separate listing for electives.

*Distinguished Speaker held at Gordon Dining and Event Center; mandatory function for all students.

**Held at Fluno Center, 2nd Floor

Group 3 - stays 3 part

Group 4 - stays 3 part

Group 5 is eliminated

2025 GSB SESSION - ELECTIVE SCHEDULE

GROUP 1: FRIDAY, AUGUST 1 (was 3 part elective in 2024; now 2 part elective in 2025)

SENIORS ONLY

Course	Course Leader	Dates	Section 1	Section 2	Sec 1	Sec 2	FR	JR	SR	Total
Driving New Growth	JP Nicols	Friday, 8/1	10:15-11:40	8:30-9:55	32	40	n/a	n/a	n/a	72
		Friday, 8/1	2:45-4:10	1:00-2:25						
Duration Risk - Interest Rate Swap Theory	Dan Dwyer	Friday, 8/1	10:15-11:40	8:30-9:55	22	17	n/a	n/a	n/a	39
		Friday, 8/1	2:45-4:10	1:00-2:25						
Moving Customers from Satisfied to Loyal Improves Bottom Line Performance	Tom Hershberger & Kyle Hershberger	Friday, 8/1	10:15-11:40	8:30-9:55	35	28	n/a	n/a	n/a	63
		Friday, 8/1	2:45-4:10	1:00-2:25						
					89	85	n/a	n/a	n/a	174

GROUP 2: MONDAY, AUGUST 4 and TUESDAY, AUGUST 5 (No scheduling changes from 2024)

ALL JUNIORS & SECTION 2 SENIORS

Course	Course Leader	Dates	Times		Sec 1	Sec 2	FR	JR	SR	Total
Commercial Real Estate: Cash Flow & Cap Rates	Richard Hamm	Mon & Tues, 8/4 & 8/5	8:30-9:55	---	n/a	15	n/a	49	15	64
Cybersecurity & Vendor Risk Management	Chad Knutson	Mon & Tues, 8/4 & 8/5	8:30-9:55	---	n/a	12	n/a	14	12	26
Enterprise Risk Management for Community Banks	Thom Back	Mon & Tues, 8/4 & 8/5	8:30-9:55	---	n/a	29	n/a	42	29	71
Social Media, Digital Marketing & AI Strategies for Today's Community Banker	Eric Cook	Mon & Tues, 8/4 & 8/5	8:30-9:55	---	n/a	29	n/a	36	29	65
					n/a	85	n/a	141	85	226

GROUP 3: MONDAY, AUGUST 4 - WEDNESDAY, AUGUST 6 (No scheduling changes from 2024)

ALL JUNIORS & SECTION 1 SENIORS

Course Title	Course Leader	Dates	Times		Sec 1	Sec 2	FR	JR	SR	Total
Detecting and Dealing with Problem Loans and Bankruptcies	Richard Hamm	Mon-Wed, 8/4 - 8/6	2:45-4:10	---	19	n/a	n/a	61	19	80
Leadership Presentation Skills Workshop	Tyson Greiner	Mon-Wed, 8/4 - 8/6	2:45-4:10	---	16	n/a	n/a	18	16	34
Payment Systems and Fraud Loss Allocation	Terri Thomas	Mon-Wed, 8/4 - 8/6	2:45-4:10	---	22	n/a	n/a	25	22	47
Strategies for Providing Effective Feedback	Patrice McGuire	Mon-Wed, 8/4 - 8/6	2:45-4:10	---	32	n/a	n/a	37	32	69
					89	n/a	n/a	141	89	230

GROUP 4: WEDNESDAY, AUGUST 6 & THURSDAY, AUGUST 7

ALL JUNIORS & SECTION 2 SENIORS

Course Title	Course Leader	Part 1 & 2 Dates	Part 1 & 2 Times	Part 3	Sec 1	Sec 2	FR	JR	4 SR	Grp 4 Ttl
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve LeFever	Wed & Thurs, 8/6 & 8/7	8:30-9:55	Thurs, 8/7 @ 10:15-11:40	n/a	5	n/a	19	5	24
Branch Viability, Optimization and Profitability in an Evolving Digital Landscape	Joe Sullivan	Wed & Thurs, 8/6 & 8/7	8:30-9:55	Thurs, 8/7 @ 10:15-11:40	n/a	15	n/a	28	15	43
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	Wed & Thurs, 8/6 & 8/7	8:30-9:55	Thurs, 8/7 @ 10:15-11:40	n/a	11	n/a	23	11	34
Deposit Growth Strategies	Neil Stanley	Wed & Thurs, 8/6 & 8/7	8:30-9:55	Thurs, 8/7 @ 10:15-11:40	n/a	54	n/a	71	54	125
					n/a	85	n/a	141	85	226

GROUP 4A: WEDNESDAY, AUGUST 6 & THURSDAY, AUGUST 7

SECTION 1 SENIORS

Course Title	Course Leader	Part 1 & 2 Dates	Part 1 & 2 Times	Part 3	Sec 1	Sec 2	FR	JR	4A SR	Grp 4A Ttl
Banking The Independent Business: A Business Development and Financial Performance Perspective	Steve LeFever	Wed & Thurs, 8/6 & 8/7	1:00-2:25	Thurs, 8/7 @ 2:45-4:10	11	n/a	n/a	n/a	11	11
Branch Viability, Optimization and Profitability in an Evolving Digital Landscape	Joe Sullivan	Wed & Thurs, 8/6 & 8/7	1:00-2:25	Thurs, 8/7 @ 2:45-4:10	24	n/a	n/a	n/a	24	24
Crucial Conversations: Tools for Talking When Stakes Are High	Patrice McGuire	Wed & Thurs, 8/6 & 8/7	1:00-2:25	Thurs, 8/7 @ 2:45-4:10	5	n/a	n/a	n/a	5	5
Deposit Growth Strategies	Neil Stanley	Wed & Thurs, 8/6 & 8/7	1:00-2:25	Thurs, 8/7 @ 2:45-4:10	49	n/a	n/a	n/a	49	49
					89	n/a	n/a	n/a	89	89

PREVIOUSLY GROUP 5 - ELIMINATING GROUP 5 IN 2025 because no classes now being offered on Friday NOW OPTIONS TO MOVE IN 2025

ALL STUDENTS

Course Title	Course Leader	Dates	Times	Friday (w/ Grp 5A)	Sec 1	Sec 2	FR	JR	5 SR	Grp 5 Ttl
AI In Banking: Strategic Insights and Practical Applications	Jon Waldman	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	36	n/a	19	38	36	93
Agricultural Lending	Kevin Bernhardt	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	2	n/a	17	8	2	27
Building Lifetime Partnerships Through B.E.C. - Blended Environment Conversations	Dana Perkins	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	5	n/a	11	3	5	19
Framing the Impact of Crypto, Digital Assets, Blockchain and AI on Banking	Robert Zondag	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	3	n/a	5	7	3	15
Hot Topics in SBA Lending	Jim Valette	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	3	n/a	12	4	3	19
Liquidity and Funds Management	Susan Sharbel	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	10	n/a	33	21	10	64
Retail Marketing for Growth and Profitability	Jay Coakley	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	10	n/a	12	8	10	30
Strategically Managing the Investment Portfolio for Long Term Performance	Marc Gall	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	11	n/a	9	22	11	42
The Employee Experience: Your Impact as a Leader	Julia Johnson	Thurs & Fri, 8/8 & 8/9 -2024	2:45-4:10	9:45-11:10	9	n/a	24	30	9	63
					89	n/a	142	141	89	372

Room Numbers from 2024; # of enrolled students from 2024